POCKET SECTION

Sidley & Austin A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

CHICAGO DALLAS LOS ANGELES

1722 EYE STREET, N.W. WASHINGTON, D.C. 20006 Telephone 202 736 8000 FACSIMILE 202 736 8711

NEW YORK LONDON SINGAPORE

FOUNDED 1866

TORYO

WRITER'S DIRECT NUMBER

February 6, 1998

The Honorable Margaret P. Crenshaw Secretary Postal Rate Commission 1333 H Street, N.W. Washington, DC 20268-0001

Re:

Docket No. R97-1

Dear Ms. Crenshaw:

Enclosed for filing are the corrected responses of the Alliance of Nonprofit Mailers to USPS Interrogatories USPS/ANM-1 through -34. These supersede the version filed yesterday, which contained a number of errors, most notably omission of the table attached to ANM's response to USPS/ANM-1.

Very truly yours,

David M. Levy

Counsel for Alliance of Nonprofit Mailers

David M. Levy

All parties of record CC:

BEFORE THE POSTAL RATE COMMISSION WASHINGTON, DC 20268-0001

Docket No. R97-1

Postal Rate And Fee Changes, 1997

RESPONSE OF THE ALLIANCE OF NONPROFIT MAILERS TO INTERROGATORIES USPS/ANM-1 THROUGH -34

[corrected February 6, 1998]

The Alliance of Nonprofit Mailers hereby provides responses to interrogatories USPS/ANM-1 through -34. Each interrogatory is stated verbatim and followed by a response.

Joel T. Thomas 1800 K Street, N.W., Suite 910 Washington, D.C. 20006

(703) 476-4646

Respectfully submitted,

David M. Levy Sidley & Austin

1722 Eye Street, N.W.

Washington, D.C. 20006

(202) 736-8214

Counsel for Alliance of Nonprofit Mailers

February 6, 1998

RESPONSE OF THE ALLIANCE OF NONPROFIT MAILERS TO INTERROGATORY USPS/ANM-1

[corrected February 6, 1998]

USPS/ANM-1. For each year fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide a list of publications published by each member of your trade association and mailed at second-class regular or periodical regular rates.

RESPONSE

RESPONSE OF THE ALLIANCE OF NONPROFIT MAILERS TO INTERROGATORY USPS/ANM-1

[corrected February 6, 1998]

ALLIANCE MEMBERS

as of January 23, 1998

Adelphi University Aerospace America Magazine Air Force Association Alabama Baptist, Inc. ALSAC-St. Jude Children's Research Hospital Amateur Softball Association American Academy of Medical Administrators American Academy of Otolaryngology-Head and Neck Surgery American Arts Alliance American Association for the Advancement of Science American Ass'n of Clinical Chemistry American Ass'n of Individual Investors American Ass'n of Museums American Association of Physics Teachers American Association of Retired Persons American Cancer Society American College of Healthcare Executives American College of OB/GYN American College of Sports Medicine American Council on Education American Council on Exercise American Dental Association American Diabetes Association American Farm Bureau Federation American Institute of Chemical Engineers American Jewish Press Ass'n American Library Association American Lung Association American Management Ass'n American Mathematical Society

American Medical Association American Museum of Natural History American Planning Association American Prospect American Public Power Ass'n American Quarter Horse Ass'n American Society of Association Executives American Society of Clinical **Pathologists** American Sociological Association American Symphony Orchestra League America's Public Television Stations Anti-Cruelty Society Arthritis Foundation Association of American University Presses Association of Brewers Ass'n of Christian Schools Int'I Ass'n of College Unions Int'l Ass'n for Investment Management and Research Ass'n of the Miraculous Medal Ass'n of Performing Arts Presenters Association of the U.S. Army Baptist General Conv. of TX Bethesda Lutheran Homes and Services, Inc. B'nai B'rith International Boys & Girls Clubs of America Boysville of Michigan, Inc. California Alumni Association California Farm Bureau Federation CARE Catholic Press Association Center for Science in the Public

Interest

Chesapeake Bay Foundation Child Welfare League of America Children International Children of the Night Chosen People Ministries Citizens for a Sound Economy Foundation CO-OP AMERICA Columbia University Company, A Jesuit Magazine Compassion International, Inc. Consumers Union of US. Inc. Crohn's & Colitis Foundation of America, Inc. Detroit Institute of Arts Founders Society Disabled American Veterans Divers Alert Network Edmundite Missions Elks Magazine The Endocrine Society Fletcher Allen Health Care Florida State Elks Association Foundation for National Progress Franciscan Mission Associates Franciscan Missionary Union Franciscan Province of the Sacred Heart Fraternal Order of Eagles General Conference of Seventhday Adventists Geological Society of America Guideposts Associates-Peale Center for Christian Living Harper College Harper's Magazine Hazelden Foundation Healthcare Financial Mgt Ass'n Illinois Central College Illinois Farm Bureau Illinois State University

RESPONSE OF THE ALLIANCE OF NONPROFIT MAILERS TO INTERROGATORY USPS/ANM-1

[corrected February 6, 1998]

Institute of Electrical and **Electronic Engineers** International and American Ass'ns for Dental Research International Association of Fire Fighters (AFL-CIO) International City/County Management Association Izaak Walton League of America Jewish Braille Institute of America, Inc. Jewish National Fund Juvenile Diabetes Foundation Little City Foundation Manhattan School of Music March of Dimes Birth Defects Foundation Marian Helpers Center Maryknoll Fathers and Brothers Massachusetts Bar Institute Minnesota Public Radio Missouri Baptist Convention Missouri State Teachers Ass'n Moose International Multiple Sclerosis Foundation National Association of College and Univ. Business Officers National Association of Counties Research Foundation National Association of Homes and Services for Children National Association of Purchasing Management National Association of Watch and Clock Collectors, Inc. National Audubon Society National Catholic Development Conference National Committee to Preserve Social Security and Medicare National Council of Senior Citizens National Easter Seal Society National Forensic League National Geographic Society

National Grange

National Parkinson Foundation National Public Radio National Right to Life Committee National Rural Electric Coop National School Board Ass'n National Society of Fund Raising Executives National Trust for Historic Preservation National University Continuing **Education Association** Navigators Navy League of the U.S. New England Journal of Medicine New York Society of Certified Public Accountants Northern Arizona University Northwestern University Oklahoma State University Optical Society of America Oregon State University Paralyzed Veterans of America Penn State Geisinger Health System Pennsylvania Bar Association Plainedge Public Library Portland Marathon The Progressive Public Broadcasting Service Redleaf Press - Resources for Child Care Reserve Officers Ass'n of US Road Runners Club of America Rockhurst College Continuing Education Center Rutgers University Saint Joseph Corporation -Catholic Diocese-Green Bay Saint Joseph's Indian School Saint Labre Indian School **Educational Association** Saint Meinrad Archabbey

Salvation Army

Sierra Magazine

Sisters of Providence Health

System Society of American Military Engineers Society of Automotive Engineers SPIE - International Society for Optical Engineering Support Center of Washington Supreme Council, Scottish Rite Northern Masonic United Methodist Publishing House Union of American Hebrew Congregations United Service Organizations, Inc. (USO) United States Sailing Ass'n Unity School of Christianity University Continuing **Education Association** University of California -Los Angeles University of California Press Journals University of Chicago Press University of Idaho University of Kansas University of Maine University of Missouri-Columbia University of North Carolina -Charlotte University of Oklahoma University of Southern California Magazines University of Texas Medical Branch US Naval Institute Utah State University Wake Forest University Baptist Medical Center Walk Thru the Bible Ministries Wolf Trap Foundation for the Performing Arts World Wildlife Fund YMCA of the USA

[corrected February 6, 1998]

USPS/ANM-2. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please for each publication listed in response to interrogatory number 1 the following information:

- (a) The number of issues mailed.
- (b) The average number of editions (versions) per issue.
- (c) An indication of the kind or type of each version.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-3. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the total volumes mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-4. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular required presort rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-5. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular 3-digit city/5-digit presort rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-6. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular carrier route presort rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-7. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination delivery office discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-8. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination SCF discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-9. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular high density discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-10. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular saturation discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-11. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the required presort volumes mailed at second-class regular or periodical regular prebarcoded letter size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-12. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-13. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded 3-digit letter size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-14. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded 5-digit letter size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-15. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-16. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zones 1&2 for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-17. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 3 for each publication listed in response to interrogatory number 1.

RESPONSE

RESPONSE OF ALLIANCE OF NONPROFIT MAILERS TO INTERROGATORIES OF UNITED STATES POSTAL SERVICE [corrected February 6, 1998]

USPS/ANM-18. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 4 for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-19. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 5 for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-20. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 6 for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-21. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 7 for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-22. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 8 for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-23. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the average percentage of nonadvertising content mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-24. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-25. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per pallet by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-26. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average pallet weight by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets

RESPONSE

[corrected February 6, 1998]

USPS/ANM-27. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-28. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per sack by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-29. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in trays at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays
- (f) SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-30. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in trays at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per tray by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays
- (f) SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays.

RESPONSE

ANM does not have the requested information (beyond any responsive information that ANM has previously submitted to the Postal Service in rate and classification cases since 1986). Nonprofit mailers are not asked to provide such information as a condition of membership in ANM. Responsive information for the entire universe of publications entered at second-class or periodical regular rates -- not just the subset entered by ANM members -- should be available on mailing statements in the possession of the Postal Service.

ı

[corrected February 6, 1998]

USPS/ANM-31. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-32. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per bundle.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-33. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular rates that were plant loaded in USPS provided transportation for each publication listed in response to interrogatory number 1.

RESPONSE

[corrected February 6, 1998]

USPS/ANM-34. Please also provide all data furnished in response to interrogatories 1 through 33 above in electronic format.

RESPONSE

Not applicable.

DECLARATION

I, Neal Denton, hereby declare under penalties of perjury that I am executive director of the Alliance of Nonprofit Mailers, and that the attached responses to Interrogatories USPS/ANM-1 through -34 in Docket No. R97-1 are true to the best of my knowledge, information, and belief.

February 5, 1998

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document on all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

David M. Levy

February 6, 1998